

**Jesus M. Beltrán**  
**Partner****Studies**

Lawyer, Cornell University. New York – United States.

Mechanical-Aerospace Engineer, Worcester Polytechnic Institute. Massachusetts – United States.

**Languages:** Spanish and English: Fluent. Italian: Proficient

**Email:** [jbeltran@bustamantefabara.com](mailto:jbeltran@bustamantefabara.com)

**Phone:** (+593) 22 562 680

With more than 20 years of professional experience locally and internationally, Jesus has unrivaled experience advising lenders and borrowers in various types of cross-border financing, such as syndicated and bilateral loans, club deals, project and acquisition financings. He also advises issuers and underwriters on bond and equity issues in the capital markets, as well as on securitizations, structured financing, derivatives and repo transactions.

Jesus has extensive experience in restructuring liabilities, and deep knowledge of insolvency and bankruptcy processes, as well as vast knowledge of the banking sector, particularly of the various laws in Latin America that impact the business of multi-jurisdictional institutional banking. In the Corporate area, he focuses on mergers and acquisitions, joint ventures, equity investments and other strategic cross-border transactions.

Prior to joining BF, he was a partner at a leading regional law firm, and prior to that he served as General Counsel for Latin America and the Caribbean (excluding Brazil and Mexico), and as Senior Transaction Counsel for Corporate Banking and Investment Banking in Latin America at Bank of America Merrill Lynch (2010-2014). Prior to this role, he was an associate at Cleary Gottlieb Steen & Hamilton LLP, working out of New York City, and out of Rome, Italy (2000-2010).

Jesús is ranked as a Leading Lawyer in Banking and Finance by Legal 500, as Highly Regarded in Capital Markets, Debt and M&A by IFLR1000, in Band 2 in Banking and Finance by Chambers, and is recommended in Banking and Finance by Latin Lawyer.

